



16/8/2017

Prodalim Group agrees to acquire the Louis Dreyfus Company juice facility in Winter Garden, Florida

Prodalim Group (Prodalim), one of the leading suppliers of juices, concentrates and multiunit blends, has entered into an agreement to acquire the Louis Dreyfus Company (LDC) juice facility in Winter Garden, Florida.

The facility will allow Prodalin to sell and distribute its portfolio of juices, concentrates and compounds to North American clients.

Upon closing, Prodalin will also provide storage, blending and tank loading services to LDC under a long term agreement.

Tsahi Berezovsky CEO of the Prodalin Group stated, "We at Prodalin are very excited about the opportunity that the North American market presents to us. We have been expanding across Europe in order to support our clients' growth and strong demand, now the time has come for us to follow our global clients and serve them in this vast market place."

"We are confident that Prodalin's efficiency and customer centric approach, together with our wide portfolio of concentrate and compounds, will enable us to grow quickly in this exciting market."

"We are also very happy and proud to be trusted by Louis Dreyfus Company to provide them with these services in the US."

"We see North America as a major part of our 5-year expansion plan. It will be a great addition to our production and R&D facilities in Brazil, the Netherlands, Spain, and Italy. We plan to grow in the US both organically and via our "build and buy" strategy - we feel that Florida is a great place to start, as many of our global clients have their bottling factories in this state."



Adrian Isman, Senior Head of Juice and Merchandising Platforms and Head of North America for Louis Dreyfus Company added, “With our industrial storage and blending needs managed by Prodalim, LDC will focus its attention on adding not-from-concentrate orange and lemon juices to our existing portfolio of frozen concentrated juices, as well as broadening the range of value-added services we offer to customers.”

The 27-acre facility is located near Orlando and it includes tank farms, cold storage rooms and a state of the art blending and compounding facility.

The tank farm has a storage capacity of more than 12 million gallons / 60 thousand tons in addition to cold storage capacity of more than 15 thousand tons in drums.

Louis Dreyfus Company is a leading merchant and processor of agricultural goods globally. The juice business has been a key pillar of its diverse portfolio for over 25 years, comprising farming, processing and logistics assets in more than seventy countries, with global sales reach for orange, apple, lemon and lime juices and byproducts. The core focus of the business is to produce quality juices to serve and partner with customers around the world.

This transaction is aligned with LDC’s ongoing business goals to focus on core business areas while expanding juice sales distribution. As one of the largest suppliers of orange juice in the world, and to North America in particular, LDC will continue to serve its customers across the region by offering a variety of fruit juices, sourced from different origins.

The closing of the transaction announced today is subject to certain approvals and other conditions.

About Prodalim:

The Prodalim Group is a 30 years old business that provides full supply chain solution in the beverage industry. The group sources, process, develop, blend and distribute fruit juices, concentrates, blends, compounds and essential oil in various factories worldwide.



The group is the 4th biggest supplier of orange juice concentrate worldwide, and the biggest supplier of tropical juice and concentrates.

Prodalim serves more than 250 customers in over 50 countries across the globe, among which are the biggest bottling brands worldwide. The group operates in 4 production facilities and 5 sales offices, and is in a process of significant expansion plan.

For more information:

Amnon Salhov, CFO
Amnon.Salhov@Prodalim.com
Tel: +97235342637
www.prodalim.com